

Dr. Marilyn Manning and The Consulting Team



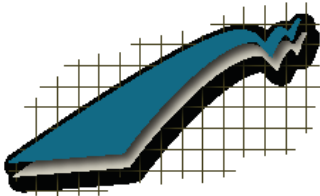
Dr. Marilyn Manning, CEO

Dr. Manning's adept interpersonal skills, seasoned experience, critical insights, and excellent facilitation skills all came together to provide our Maintenance Department with viable and practical solutions to vexing workplace problems.

Patrick Alvarez
HR Manager
City of Los Altos

Partial Client List

Over 40 California Municipalities & Public Agencies
Alameda County Library
Foundation
Catapult Communications
General Electric
Johnson & Johnson
Lockheed
Meeting Professionals International
National Speakers Association
PayPal
Stanford University Hospital
USGS



Facilitating Positive Change

Facilitation of Meetings and Retreats

Meetings consume ever greater amounts of time, money, and energy. Recall the last one you attended. Was it the best use of everyone's time? Did you leave with a sense of exhilaration and a clear set of actions and decisions? Planning and running a good meeting takes skills in listening, facilitating, organizing, and motivating.

Our personable approach helps us to quickly establish trust among participants, while staying focused on reaching objectives. We have years of experience effectively handling unproductive behaviors and difficult group dynamics. Using a neutral party can put a spark of new life into your meetings and can free everyone up to be equal participants.

Facilitation can include:

- Assessing needs, goals, and expectations
- Keeping the meetings focused with deliverables
- Capitalizing on the diversity of talents
- Clarifying roles and responsibilities
- Establishing accountability
- Reinforcing of ground rules and professional behaviors
- Using conflict and feedback constructively
- Creating group commitment and alignment
- Setting specific and measurable action plans

We recently used Dr. Marilyn Manning's facilitation services for a fundraising session for our Folk Festival Board of Directors. I found Marilyn to be both very personable, and to possess a vast array of fundraising knowledge that she shared in a helpful and accessible manner.

Lee-Anne Ragan, Board of Directors, Vancouver Folk Music Festival Society

For over 20 years the consultants of **The Consulting Team, LLC** have helped their clients solve difficult organizational and people problems. The Consulting Team is a consortium of recognized experts in communication, training, facilitation, coaching, leadership development, change, conflict mediation, strategic planning, and team building. The Consulting Team has been effective in working with a diverse clientele, spanning a gambit of industries. Our success is evident in that 94% of our work is repeat business.