

# Dr. Marilyn Manning and The Consulting Team



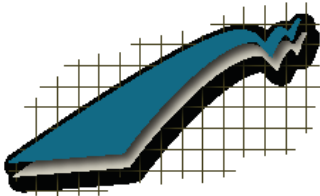
Dr. Marilyn Manning, CEO

Your facilitation of the City Council team building retreat was a success. Integrating the topics of communication, protocol, and style assessment helped us streamline council practices. Already we have begun to see the benefits.

Peter Ingram  
City Manager  
City of Redwood City

## Partial Client List

Over 40 California Municipalities & Public Agencies  
Alameda County Library Foundation  
Catapult Communications  
General Electric  
Johnson & Johnson  
Lockheed  
Meeting Professionals International  
National Speakers Association  
PayPal  
Stanford University Hospital  
USGS



Facilitating Positive Change

## Team Building *in Turbulent Times*

In challenging times it's important to renew productivity, quality, innovation, trust, and commitment through team work. It can motivate people to commit to group objectives with high quality results and increased synergy. Key skills include communication, handling conflict and challenging behaviors, conducting positive meetings, and goal alignment. We give practical tools, communication tips, and useful templates.

### Team Building can include:

- Increasing team morale and productivity
- Resolving team conflicts and improving communication
- Developing skills in team decision-making
- Improving team meeting effectiveness
- Prioritizing internal and external critical issues
- Assessing strengths and capitalizing on diversity
- Identifying key stakeholders and partnering with them
- Reviewing existing objectives, mission, vision, and values

*As a former police chief who used Dr. Manning as a "first responder" to organizational issues and workplace dysfunction, in retirement I turned to her similarly as the board president of a non-profit. Dr. Manning was tremendously beneficial in putting a volunteer board in sync with a devoted and driven staff. She assisted management and the board alike with communication issues, shared perspectives, and a better understanding of each others roles.*

Timothy Neal, Board President, Hope Hospice  
Former Police Chief, City of Pleasanton

For over 20, years the consultants of **The Consulting Team, LLC**, have helped their clients solve difficult organizational and people problems. The Consulting Team is a consortium of recognized experts in communication, training, facilitation, coaching, leadership development, change, conflict mediation, strategic planning, and team building. The Consulting Team has been effective in working with a diverse clientele, spanning a gambit of industries. Our success is evident in that 94% of our work is repeat business.