

Dr. Marilyn Manning and The Consulting Team

Consulting Services



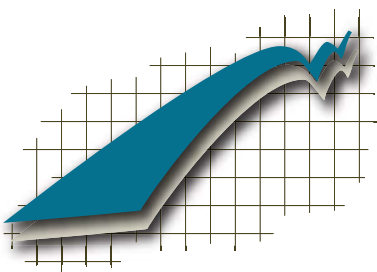
Dr. Marilyn Manning, CEO

"I have worked with The Consulting Team on a number of occasions and would highly recommend them for trainings and coaching. They do an excellent job of making an assessment of what you need and work with you to achieve bottom line results."

—Ron Ketelsen, Director of Human Resources, Power Integrations

Partial Client List

Over 40 California Municipalities & Public Agencies,
Alameda County Library Foundation,
Catapult Communications,
General Electric,
Johnson & Johnson,
Lockheed,
Meeting Professionals International,
National Speakers Association,
PayPal,
Stanford University Hospital,
USGS



Facilitating Positive Change

Strategic Planning

Are you reacting to economic changes, decreased budgets and customer hesitancy? Do your plans reflect the current reality? We facilitate strategic thinking and outcome-based planning to help your organization or team make strategic change.

Outcomes:

- clarify objectives, mission, vision, and values
- identify critical issues and measurable solutions
- implement organizational plan with timelines and metrics

Executive and Planning Retreats

We help you plan and run effective retreats and meetings. We coach you in listening, facilitating, organizing, and motivating skills.

Outcomes:

- create group commitment for alignment
- stay focused to reach measurable objectives
- increase the productivity of your meetings

Conflict Mediation

Are conflicts just beneath the surface with all the changes required from our new economic realities? Interpersonal disagreements waste time and energy. We help you to start saving time by resolving conflicts, grievances, and miscommunications.

Outcomes:

- resolve conflict, diffuse anger, listen to all sides, and build morale
- capitalize on diversity of styles and talents
- enhance listening, feedback skills, and negotiation

Executive Coaching, 360', and EQ-i

With reductions in force, it is critical that every executive perform at top levels and that you attract and retain the best talent. We help you develop strategies to change ineffective habits and behaviors into highly effective ones. We provide both 360° feedback reports and self-assessments.

Outcomes:

- master skills in leading, coaching, facilitating, and motivating
- learn to self-monitor in order to make needed changes
- capitalize on strengths and minimize ineffective behaviors

Team Building

Your team has changed. Perhaps you have lost members or had to reorganize. We help build effective teams by providing practical tools, communication tips, and useful templates.

Outcomes:

- build synergy and trust
- manage team conflicts and expectations
- increase commitment and buy-in

For over 20 years the consultants of **The Consulting Team, LLC** have helped their clients solve difficult organizational and people problems. The Consulting Team is a consortium of recognized experts in communication, training, facilitation, coaching, leadership development, change, conflict mediation, strategic planning, and team building. The Consulting Team has been effective in working with a diverse clientele, spanning a gambit of industries. Our success is evident in that 94% of our work is repeat business.

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