

Dr. Marilyn Manning & The Consulting Team

Keynotes & Programs



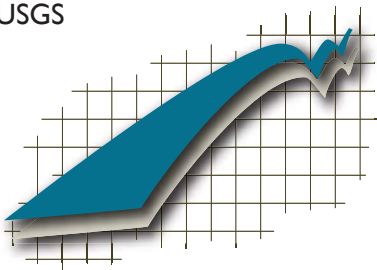
Dr. Marilyn Manning, CEO

Dr. Marilyn Manning is a warm, engaging, and spirited speaker. The content is lively, interactive, and most of all practical for use back in the office. Our participants consistently rate the programs with high marks commenting on the usefulness of the material and the generosity of the speaker.

—Michelle Greear,
Regional Learning Center Chair

Partial Client List

Over 40 California Municipalities
& Public Agencies,
Alameda County Library
Foundation,
Catapult Communications,
General Electric,
Johnson & Johnson,
Lockheed,
Meeting Professionals
International,
National Speakers Association,
PayPal,
Stanford University Hospital,
USGS



Facilitating Positive Change

Leading Others Through the Challenges of Change

How do you deal with today's pressure of constant change? Are you creating positive change or are you usually putting out fires? We all face the need to do more with less, faster, cheaper, and better. Studies show that the ability to lead change is a key leadership skill missing in most leaders.

Learn to:

- focus on innovation vs. reactive thinking
- help others navigate through change and build buy-in
- diffuse resistance and create readiness for change

How Effective Is Your Leadership Style?

Are you focused on vision, but neglecting details? Do you find yourself collaborating too often? Does your perfectionism tempt you to micromanage? A leader's style accounts for 60% of the business climate. Certain styles improve the climate, while others tend to erode it.

Learn to:

- build on your strengths and minimize your limitations
- enhance your style for greater effectiveness
- influence and motivate others with diverse styles

Conflict Resolution Strategies for Leaders

Are conflicts just beneath the surface with all the changes required from our new economic realities? Are you wasting time and energy dealing with interpersonal disagreements and difficult behaviors? Do you struggle with competing priorities, personal agendas, big egos? Effective communication is a leading indicator of financial performance. Conflict avoidance is costly.

Learn to:

- resolve conflict, diffuse anger, listen to all sides, and develop resolution strategies
- capitalize on diversity, using situational approaches
- lower your stress by enhancing your listening and feedback skills

Build Better Teams

Your team has changed. Perhaps you have lost members or had to reorganize. Could your diverse group of individuals be more cohesive and productive? Are you having challenges building trust and keeping your team motivated?

Learn to:

- build synergy, trust, motivation and commitment
- align team values and expectations
- manage team conflicts and diverse styles to increase collaboration

For over 20 years the consultants of **The Consulting Team, LLC** have helped their clients solve difficult organizational and people problems. The Consulting Team is a consortium of recognized experts in communication, training, facilitation, coaching, leadership development, change, conflict mediation, strategic planning, and team building. The Consulting Team has been effective in working with a diverse clientele, spanning a gambit of industries. We carefully evaluate the needs of our clients. This information is used to provide the best match between clients and consultants based on industry and subject expertise. Our success is evident in that 94% of our work is repeat business.