

Dr. Marilyn Manning & The Consulting Team



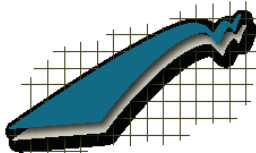
Dr. Marilyn Manning, CEO

I have found Dr. Manning to be insightful and beneficial to my department and to my growth as a chief executive. I highly recommend the services of The Consulting Team in assisting organizations interested in improving their performance through innovative leadership strategies.

Walt Tibbet, Chief of Police
City of Alameda

Partial Client List

Over 40 California Municipalities & Public Agencies
Alameda County Library Foundation
Catapult Communications
General Electric
Johnson & Johnson
Lockheed
Meeting Professionals International
National Speakers Association
PayPal
Stanford University Hospital
USGS



Facilitating Positive Change

Management 101: Leadership Training in Challenging Times

Do you have challenges keeping your team motivated and maintaining a high level of performance? To create and sustain high performance, effective leaders need to communicate a clear, inspiring vision, initiate positive change, and communicate openly. This training is designed to help you move beyond the role of a controlling manager to the role of coach and facilitator. Create commitment, empower others, and hone your leadership skills.

Participants will learn to:

- Build teams by motivating and empowering others
- Capitalize on individual differences and styles
- Understand the dynamics of leading, coaching, and motivating
- Communicate clearly and openly
- Manage conflict and difficult behaviors
- Listen with empathy and give constructive feedback
- Deliver useful performance evaluations and feedback
- Manage priorities and change to help reduce stress
- Master meeting management skills
- Utilize strategic and outcome-based planning

Marilyn Manning and The Consulting Team have expertly led our executive officer team through our competitive assessment, strategic planning, priorities and goals setting. Even more impressive, they have brought out the untapped creative side of this top-level executive team to think and act beyond where the company believed it could.

Pete Nelson, CEO, California Water Services

The Consulting Team, LLC, was founded by international author, speaker, and certified management consultant **Dr. Marilyn Manning, Ph.D.** The Consulting Team is a consortium of recognized experts in communication, training, facilitation, coaching, leadership development, change, conflict mediation, strategic planning, and team building. For over 20 years The Consulting Team has helped their clients solve difficult organizational and people problems. Their success is evident in that 94% of their work is repeat business.

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